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Monthly Performance Report

Ryde High Street Heritage Action Zone

October 2023

Retail site Monthly Footfall: October 2023



<h1>-3.8%</h1> <p>Oct Year on Year</p>	Footfall YTD	Oct 23 1,488,127	Oct 22 1,405,437	% Change +5.9%
	Footfall Month	143,584	149,303	-3.8%
	Oct 23 Ave	Average Footfall Per Hour 386	Average Footfall Per Day 4,632	

Footfall Monthly Year-To-Date

<h1>+5.9%</h1> <p>YTD Year on Year</p>	YTD	Jan	Feb	Mar	Apr	May	Jun
	2023	146,410	288,824	418,239	550,168	697,458	851,217
	2022	105,417	209,868	322,226	454,852	602,303	758,394
	% Change	+38.9%	+37.6%	+29.8%	+21.0%	+15.8%	+12.2%
	YTD	Jul	Aug	Sep	Oct	Nov	Dec
	2023	1,017,949	1,190,844	1,344,543	1,488,127		
	2022	917,419	1,095,642	1,256,134	1,405,437	1,552,330	1,696,265
	% Change	+11.0%	+8.7%	+7.0%	+5.9%		

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Unique Visitors to Retail sites



-34.7%

Oct Year on Year

	Oct 23	Oct 22	% Change
Unique Visitors YTD	296,937	365,648	-18.8%
Unique Visitors Month	32,486	49,715	-34.7%

Unique Visitor = One person visiting the site during the month. A unique visitor can visit multiple times which is calculated as footfall

Where unique visitors originate from by catchment area

Catchment Area	Postcodes	% Unique Visitors	Nº Unique Visitors	% Mthly change
Core	5	63%	20,616	+1%
District	7	16%	5,240	-12%
Region	10	2%	804	-55%

Postcode catchment Area Categories are calculated based on the % of the postcode population visiting the retail site e.g a postcode where 17% of the postcode population visit the site during the month will be classified as part of the Core postcode catchment area.

Core: 15%+ District: 3% to 14.9% Region : 0.5% to 2.9%



Unique Visitors Monthly Year-To-Date



-18.8%

YTD Year on Year

YTD	Jan	Feb	Mar	Apr	May	Jun
2023	31,752		65,112	90,974	130,228	164,255
2022	35,102	70,913	107,648	151,203	175,352	184,936
% Change	-9.5%		-39.5%	-39.8%	-25.7%	-11.2%

YTD	Jul	Aug	Sep	Oct	Nov	Dec
2023	200,094	230,203	264,451	296,937		
2022	218,636	270,046	315,933	365,648	411,735	441,579
% Change	-8.5%	-14.8%	-16.3%	-18.8%		

Catchment

-5%

Variance Month on Month

	Sep 23	Oct 23	Variance	% Mth on Mth change	% Yr on Yr change
Catchment Population	126,805	126,805	0	0%	+17%
% of Catchment Population Visiting	27%	26%	-1%	-5%	-44%

Catchment population: Aggregated population of all postcodes where 3% or more of the population visit the retail site

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% of Visits by Dwell Time



<p>-12%</p> <p>12 - 20 Minutes Most Improved Dwell Time</p>	Dwell Time (minutes)			Dwell Time (minutes)			
	% Visits	% Visits	Variance	% Visits	% Visits	Variance	
	Sep 23	Oct 23	Mth on Mth	Sep 23	Oct 23	Mth on Mth	
	6 - 12	15%	16%	+1%	40 - 60	19%	19%
12 - 20	14%	15%	+1%	60 - 90	23%	24%	+1%
20 - 40	29%	26%	-3%				

Demographics

<p>+0.6%</p> <p>AB Month on Month</p>	AB	C1	C2	DE	
	Core	17%	29%	25%	29%
	District	22%	30%	24%	24%
	Core+District	20%	30%	25%	26%
	Mth on Mth Variance	+0.6%	-0.2%	+0.3%	-0.8%

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Average Dwell



<p>-0.7%</p> <p>Month on Month</p>	<p>Sep 23</p> <p>01:32:01</p>	<p>Oct 23</p> <p>01:31:23</p>	<p>Variance</p> <p>-00:00:38</p>	<p>Growth</p> <p>-0.7%</p>

Average Visit Frequency

<p>-3.3%</p> <p>Month on Month</p>	<p>Sep 23</p> <p>3.02</p>	<p>Oct 23</p> <p>2.92</p>	<p>Variance</p> <p>-0.10</p>	<p>Growth</p> <p>-3.3%</p>



Glossary



Unique Visitor	A person can only be a unique visitor once in a defined time period e.g. once in a month.															
Footfall	Total number of unique visits made to a location by a unique visitor.															
Core, District, Region Postcodes	<p>Postcode catchment area categories are calculated based on the % of the postcode population visiting the retail site e.g. a postcode where 17% of the postcode population visit the site during the month will be classified as part of the Core postcode catchment area.</p> <p><u>Category</u> <u>Percentage of postcode population visiting the town centre</u></p> <p>Core: 15%</p> <p>District: 3% to 14.9%</p> <p>Region: 0.5% to 2.9%</p>															
Postcode Catchment Population	Aggregated postcode populations for all Core and District postcodes in your location catchment area e.g. WA15: 30,000 population, M33: 25,000 population. Total catchment population 55,000.															
Postcode Catchment Conversion	% of the aggregated postcode population for all Core and District postcodes visiting your location.															
% Visitors By Dwell Time	% of visitors who dwell by time period e.g. 7% of all visitors dwell 6 -12 minutes.															
% Visitors By Social Demographics	<p>% of visitors from Core and District who are classified as social grade AB,C1, C2, DE. Social grade classifications are published by Office for National Statistics (ONS) and are based on occupation, employment status, qualification and full/part time not working.</p> <table border="1"> <thead> <tr> <th><u>Social Grade</u></th> <th><u>Description</u></th> <th><u>% Population</u></th> </tr> </thead> <tbody> <tr> <td>AB:</td> <td>Higher & Intermediate Manager</td> <td>22</td> </tr> <tr> <td>C1:</td> <td>Supervisory, Junior Managerial, Administrative</td> <td>31</td> </tr> <tr> <td>C2:</td> <td>Skilled Manual Occupations</td> <td>21</td> </tr> <tr> <td>DE:</td> <td>Semi-skilled, Unskilled, Unemployed</td> <td>26</td> </tr> </tbody> </table>	<u>Social Grade</u>	<u>Description</u>	<u>% Population</u>	AB:	Higher & Intermediate Manager	22	C1:	Supervisory, Junior Managerial, Administrative	31	C2:	Skilled Manual Occupations	21	DE:	Semi-skilled, Unskilled, Unemployed	26
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